



SPONSORSHIP OPPORTUNITIES

The **Foundations of Process/Product Analytics and Machine Learning (FOPAM)** conference is a premier conference forum for researchers from industry and academia to discuss current status and future directions of data analytics and machine learning in the process industries. Held only once every three years, FOPAM is not a routine research conference but it is a premier conference forum for researchers from industry and academia to learn and network, and as a Process and Product Analytics community to discuss the biggest trends in the field from a big picture perspective.

CONFERENCE CO-CHAIRS

- Leo Chiang, *Lubrizol Corporation*
- Andrew J. Medford, *Georgia Tech*
- Jean Tom, *Princeton University*

CONFERENCE THEMES

- Emerging Methods in generative AI, LLM, Process Analytics, and Machine Learning
- Industrial AI and Machine Learning Applications
- AI and Machine Learning for Sustainable Process and Product Chemistry
- AI and Machine Learning Education and Workforce Development, including Responsible AI discussion



WHY SPONSOR?

FOPAM focuses on the big picture, covering the latest trends and directions of process design. The conference features presentations from leaders in the field about the exciting developments that will shape the future. In addition to presentations, there are networking events throughout the meeting, allowing for informal discussions, networking and business development. Sponsoring this meeting will show your support and leadership in the community, provide you with opportunities to showcase your technical expertise and build relationships that can lead to new business or breakthrough collaborations.

Sponsoring this conference shows your company's support and leadership in process/product analytics and machine learning. Sponsoring the meeting will enable your company to

- Support a community that is important to your business
- Strengthen future generations by helping students attend FOPAM at lower costs.
- Meet and recruit talent and future leaders

SPONSORSHIP PACKAGE DETAILS AND EXCLUSIVE OPTIONS

At each sponsor level there are several options for recognition listed on the following pages. In addition to the overall sponsorship recognition, sponsors will receive exclusive branding opportunities based on the package chosen with each sponsorship level.

ALL SPONSORS RECEIVE:

- Recognition on general sponsors signage
- Recognition on the conference website
- Recognition In promotional emails
- Post meeting attendee list

Sponsorship Contact Information

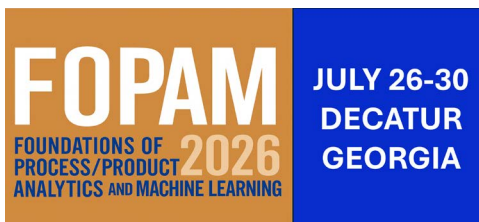
Contact John Ellertson at [john@e@ache.org](mailto:johne@aiche.org) with any questions and to verify the availability of a particular sponsorship.



SPONSORSHIP LEVEL	CORE BENEFITS PLUS:	RATE
Platinum Conference Partner	• The sponsor may support the welcome reception or closing reception or banquet, featured in signage acknowledging support at the entrance to the sponsored event • Exhibit table with opportunity to display brand signage and demonstrate products • Your company's name as a "Platinum Partner" will be prominently displayed on conference banner • A web link from the FOPAM 2026 homepage to your company's website • First choice of opportunity for logo on conference promotional items (e.g., tote bag or water bottle) • Company's brochure provided to all registered attendees • Two complimentary standard registrations for the conference and 25% discount on up to 3 registrations	\$15,000
Gold Conference Partner	• Reception sponsorship, e.g., poster sessions or separate networking event (first- come-first-serve as space and schedule allows) • Exhibit table with opportunity to display brand signage and demonstrate products • Your company's name as a "Gold Partner" will be prominently displayed on conference banner • A web link from the FOPAM 2026 homepage to your company's website • Second choice of opportunity for logo on conference promotional items (e.g., tote bag or water bottle) • Company's brochure provided to all registered attendees • One complimentary standard registration for the conference and 25% discount on up to 3 registrations	\$10,000
Silver Conference Partner	• Exhibit table with opportunity to display brand signage and demonstrate products • Reception sponsorship, e.g., poster sessions or separate networking event (first- come-first-serve as space and schedule allows) • Your company's name as a "Silver Partner" will be prominently displayed on conference banner • A web link from the FOPAM 2026 homepage to your company's website • Company's brochure provided to all registered attendees • 25% discount on up to 3 registrations	\$7,500



SPONSORSHIP LEVEL	CORE BENEFITS PLUS:	RATE
Bronze Conference Partner	• Exhibit table with opportunity to display brand signage and demonstrate products • Your company's name as a "Bronze Partner" will be prominently displayed on conference banner • A web link from the FOPAM 2026 homepage to your company's website • Company's brochure provided to all registered attendees • 25% discount on up to 2 registrations	\$5,000
Conference Supporter	• Your company's name as a "Conference Supporter" will be prominently displayed on conference banner • A web link from the FOPAM 2026 homepage to your company's website • Company's brochure provided to all registered attendees	\$2,000



SPONSORSHIP RESERVATION FORM

Please tell us the individual responsible for sponsor details and logistics. All further communications including the invoice or receipt for your sponsorship will be sent to this contact.

Name (Given/First followed by Family/Last) _____ Title: _____

Company name (as you wish it to appear): _____

Mailing Address: _____

City: _____ State/Province: _____ Zip Code: _____ Country: _____

Phone: _____ Fax: _____ Email: _____

Web Address: _____

Signature Required: I have read and agree to abide by the terms and conditions enclosed in this sponsorship prospectus.

Signature: _____ Date: _____

SPONSORSHIP LEVEL – Please indicate your sponsorship choice(s):

GENERAL SPONSORSHIPS:

Platinum Conference Partner: \$15,000

Gold Conference Partner: \$10,000

Silver Conference Partner: \$7,500

Bronze Conference Partner: \$5,000

Conference Supporter: \$2,000

Total Amount Enclosed: _____

PAYMENT

Select Choice of Payment: Credit Card Wire Transfer/ACH

Does the invoice need to be submitted via payment portal? NO YES

If YES, please share portal address and PO# _____

For Credit Card

American Express MasterCard Visa Discover Diner's Club

Name (as it appears on card): _____ Account Number: _____

Expiration Date: _____ Billing Postal Code of Card: _____

CREDIT CARD AND CHECK PAYMENTS:

Return this form with credit card information or checks made payable to AIChE to:

American Institute of Chemical Engineers, 120 Wall Street, 23rd Floor, New York, NY 10005

Attn: John Ellertson, AIChE Finance Dept. • **Phone:** 646.495.1356 • **Fax:** 646.495.1501 • **Email:** johne@aiiche.org

TERMS & CONDITIONS

- 1. Acceptability of Exhibits:** All exhibits shall serve the interests of the members of AIChE and shall be operated in a way that will not detract from other exhibits or from the Exhibition. Exhibit Management determines acceptability of persons, things, conduct and/or printed matter and reserves the right to require the immediate withdrawal of any exhibit which is believed to be injurious to the purpose of the Association. All exhibits will remain within space described. In the event of such restriction or eviction, exhibit fees and any other exhibit-related expense may not be refunded.
- 2. Sponsorship Packages:** Standard sponsorship package details can be found in the meeting sponsorship prospectus. Any custom sponsorship packages will be agreed to in writing between the AIChE and Sponsor.
- 3. Payment:** Full payment must be received in accordance with the exhibitor and sponsor reservation invoice terms. All exhibit and sponsor balances, including any balances outstanding from a previous meeting, must be paid in full no later than 30 days before the meeting start date. Payments should be remitted directly to AIChE by wire transfer, ACH or credit card. AIChE may require wire transfer or credit card payments for the current year reservation if there is an overdue balance. Exhibitor and sponsor reservations received less than 30 days before the meeting start date must include credit card payment.
- 4. Assignment of Space:** replace with "Full payment must be received in accordance with the exhibitor and sponsor reservation invoice terms. All exhibit and sponsor balances, including any balances outstanding from a previous meeting, must be paid in full no later than 30 days before the meeting start date. Payments should be remitted directly to AIChE by wire transfer, ACH or credit card. AIChE may require wire transfer or credit card payments for the current year reservation if there is an overdue balance. Exhibitor and sponsor reservations received less than 30 days before the meeting start date must include credit card payment.
- 5. Care of Exhibits:** Nothing shall be posted on, nailed, screwed or otherwise attached to columns, walls, floors or other parts of the building or furniture. Distribution of promotional gummed stickers or labels is strictly prohibited. Any property destroyed or damaged by an exhibitor must be replaced or restored to its original condition by the exhibitor or at the exhibitor's expense.
- 6. Exhibit Fees:** Fees for exhibit rental, including dates during which promotional rates may apply, are set forth in the Exhibitor Prospectus. A listing of the items included in the standard exhibitor package appears in the same section.
- 7. Eligibility:** Only the company named on this contract will be used in exhibit and sponsor recognition opportunities by AIChE. No subsidiaries or secondary company units will be permitted in the same contract.
- 8. Marketing/Promotions:** AIChE has authorization to use the exhibitor or sponsor logo and/or images for marketing purposes in all media. Company logos must be submitted in a timely manner (based on marketing deadlines). Logos will be used as submitted by the exhibitor or sponsor. Any additions or changes must be added to the logo file by the exhibitor or sponsor. AIChE reserves the right to refuse placement of any graphic and/or image that it believes to be objectionable for any reason.
- 9. Insurance & Required Certificate of Insurance:** The Exhibitor understands that neither AIChE nor the venue maintains insurance covering the Exhibitor's property and it is the sole responsibility of the Exhibitor to obtain such insurance. Exhibitor agrees to obtain and keep in force, during the term of occupancy and use of the facility, policies of General Liability insurance, specifically including the Premises-Operations and Personal Injury Liability with limits not less than \$1,000,000 CSL (combined single limit each accident), and, if applicable, Worker's Compensation insurance to statutory limits in the jurisdiction where the meeting is held, Employer's Liability insurance with limits not less than \$500,000 CSL, and Automobile Liability insurance covering all owned, non-owned and hired vehicles with limits not less than \$1,000,000 CSL per occurrence. Exhibitor agrees to include "American Institute of Chemical Engineers" and the meeting venue in the General and Automobile policies as additional insureds thereunder. Exhibitor insurance will be considered primary of any similar insurance carried by AIChE or the meeting venue. Exhibitor Commercial General Liability and Automobile Liability policies to contain standard Waiver of Subrogation provision.

Such Certificate of Insurance must be provided to AIChE no less than 21 days before the proposed exhibit date. All policies of insurance will be with insurance companies rated by A. M. Best Company as an A-VII or better or otherwise acceptable to AIChE.
- 10. Cancellation by Exhibitor:** All reservations cancelled by 5 PM EST 30 days prior to meeting start date will receive a 75% refund. (A 25% processing fee is charged on all cancellations received more than 30 days before the meeting.) Cancellations received less than 29 days prior to meeting start date are not eligible for refund. In the event payment has not been made at time of cancellation, you will be invoiced for the balance due.
- 11. Cancellation by Sponsor:** There are no refunds or credits for sponsorship cancellations once payment has been received.
- 12. Cancellation or Postponement of Event by AIChE:** AIChE may decide to cancel or postpone the event, in its sole discretion. If AIChE postpones said event, sponsorship and exhibit funds will be carried forward to the rescheduled event. If AIChE cancels said event, AIChE will consider a re-fund on a case-by-case basis depending on a number of factors including the related expenses already incurred by AIChE and the already accrued visibility of sponsorship and exhibits.
- 13. Change of Conference Format:** AIChE may decide to change the conference format from in-person to virtual, in its sole discretion. If AIChE changes the format of said event, sponsorship and exhibit benefits will be converted to applicable products offered in the virtual conference platform.
- 14. Exclusivity:** AIChE events are offered to all potential sponsors and exhibitors without exclusivity.
- 15. Indemnification and Hold Harmless:** Exhibitor or Sponsor agrees to indemnify, defend and hold harmless AIChE, the event facility, the owner of such facility, and the city in which this event is being held, and their respective officers, agents and employees, from and against all bodily and personal injury, loss, claims, or damage to any person or any property arising in any way from the Exhibitor company, its employees, agents, licensees, contractors or customers. AIChE shall not be responsible for loss or damage to displays or goods belonging to Exhibitor or Sponsor.
- 16. Resolution of Disputes:** If a dispute or disagreement arises between Exhibitor or Sponsor and AIChE or between two or more Exhibitors or Sponsors, such dispute will be reviewed by AIChE. To address such dispute, the Exhibitor(s) or Sponsor(s) must present a document in writing to AIChE stating the dispute in detail. AIChE will take immediate action to review the dispute, evaluate its merit and make a ruling. All decisions made by AIChE are final.
- 17. Acceptance:** All terms and conditions are in effect once the Exhibitor or Sponsor signs the registration form. This agreement shall not be binding on AIChE until received and accepted by AIChE.
- 18. Confidentiality:** This Agreement, its terms and the Event are each confidential until publicly announced by AIChE. You may not disclose the existence of this Agreement or the terms of this Agreement to any third party without AIChE's prior written consent. You hereby authorize AIChE to provide your company representative's contact information including address, phone number, fax number and contact person information to the AIChE events and marketing team, and any AIChE vendor contracted to AIChE work for this Event, as well as to the venue owner and its employees, agents and contractors.
- 19. Independent Contractors:** The parties shall be independent contractors under this Agreement, and nothing herein shall constitute either party as the employer, employee, agent, or representative of the other party, or both parties as joint ventures or partners for any purpose.
- 20. No Assignment:** The rights granted by this Agreement are personal in nature. Sponsor may not assign this Agreement to any third party without the written consent of AIChE.
- 21. Miscellaneous:** This Agreement supersedes any prior oral or written understanding between AIChE and Exhibitor or Sponsor, and may not be amended or modified except in writing signed by both parties. This Agreement shall be governed by and construed in accordance with the laws of the State of New York.